



Proposed Tentative Annual Budget Fiscal Year 2021-2022

April 22, 2021



Town of Guadalupe *Arizona*
WHERE THREE CULTURES FLOURISH

**FY 2021 / 2022
PROPOSED TENTATIVE ANNUAL BUDGET**

**✓ Proposed Total FY
2021/2022 Budget:**

✓ \$11,532,660 all funds

Focus:

✓ General Fund:

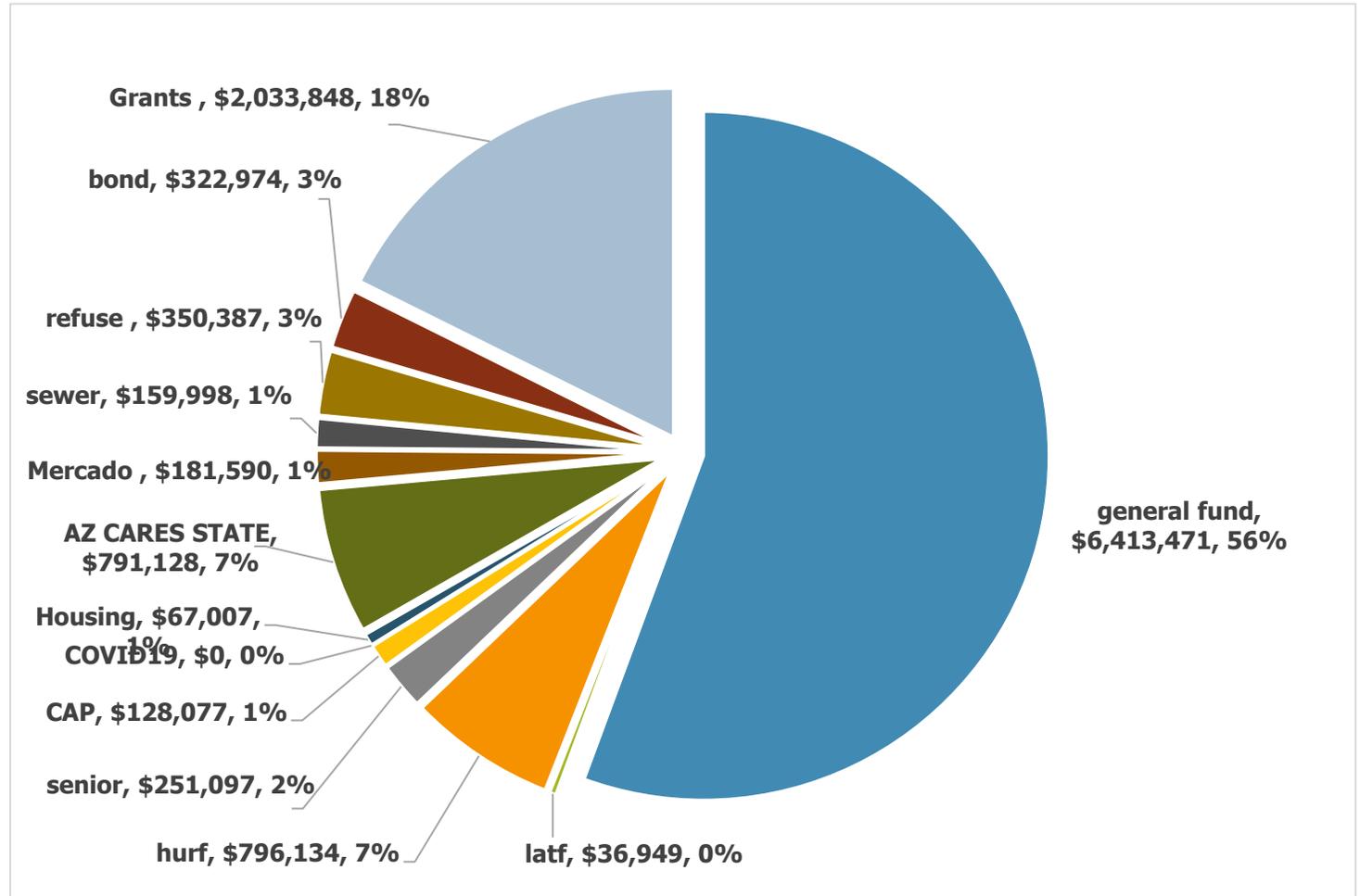
✓ \$6,413,471

✓ 56% of Proposed FY21/22 Budget

Grant Fund:

✓ \$2,033,848

✓ 18% of Proposed FY21/22 Budget



FY 2021 / 2022
PROPOSED TENTATIVE ANNUAL BUDGET

✓ **Proposed Total FY
2021/2022 Budget:**

✓ **\$11,532,660 all funds**

✓ **Funds:**

1. **General Fund: services, operations**
2. ***HURF: transportation and streets**
3. ***LTAF: Senior Center transportation**
4. ***Senior Center: operations, programs, services**
5. ***Community Action Program (CAP): assistance**
6. ***Municipal Property Corporation: bond**
7. ***Grant Fund: awarded and requested grants**

✓ **More Funds:**

8. ***Mercado: operations**
9. **Housing: housing loans**
10. **Solid Waste: refuse services**
11. **Sanitary Sewer: services, maintenance**
12. **AZ Cares COVID19 Relief Fund**
13. **COVID19 Relief Fund**

***fund requires General Fund transfer**



Total FY22 All Expenses / All Funds

**PROPOSED
TENTATIVE
FY 2021-
2022
TOWN
BUDGET
ALL FUNDS
\$11,532,660**

Annual Comparitive	Audited		Adopted		Proposed		FY 21 - FY 20 Comparison		
	FY18	FY19	FY20	FY21	FY22	FY 22 % of total	FY22 - FY 21 \$ change	FY22 - FY 21 % change	
General Fund	\$5,240,585	\$4,874,228	\$4,093,337	\$5,346,719	\$6,413,471	55.6%	\$1,066,752	20.0%	
LTAf	\$34,298	\$33,482	\$37,381	\$38,044	\$36,949	0.3%	-\$1,095	-2.9%	
HURF	\$647,406	\$584,313	\$421,823	\$613,858	\$796,134	6.9%	\$182,276	29.7%	
Senior Center	\$216,126	\$221,543	\$231,351	\$241,563	\$251,097	2.2%	\$9,534	3.9%	
CAP	\$132,363	\$138,636	\$151,501	\$143,554	\$128,077	1.1%	-\$15,477	-10.8%	
CDBG/Housing	\$308,185	\$699,980	\$46,259	\$44,600	\$67,007	0.6%	\$22,407	50.2%	
Tianguis	\$156,909	\$160,375	\$142,247	\$178,949	\$181,590	1.6%	\$2,641	1.5%	
Sewer	\$207,662	\$241,649	\$394,730	\$666,685	\$159,998	1.4%	-\$506,687	-76.0%	
Refuse	\$326,755	\$353,736	\$363,873	\$275,910	\$350,387	3.0%	\$74,477	27.0%	
MPC Bond	\$289,300	\$292,245	\$18,701	\$287,350	\$322,974	2.8%	\$35,624	12.4%	
Grant Fund	\$154,636	\$448,922	\$524,034	\$1,606,968	\$2,033,848	17.6%	\$426,880	26.6%	
AZ Cares COVID19 Relief					\$791,128	6.9%	\$791,128		
COVID19 Relief					\$0	0.0%	\$0		
Total Annual Expenses	\$7,714,225	\$8,049,109	\$6,425,237	\$9,444,200	\$11,532,660	100%	\$2,088,460	22.1%	



**PROPOSED
TENTATIVE
FY 2021-
2022
GENERAL
FUND
REVENUES**

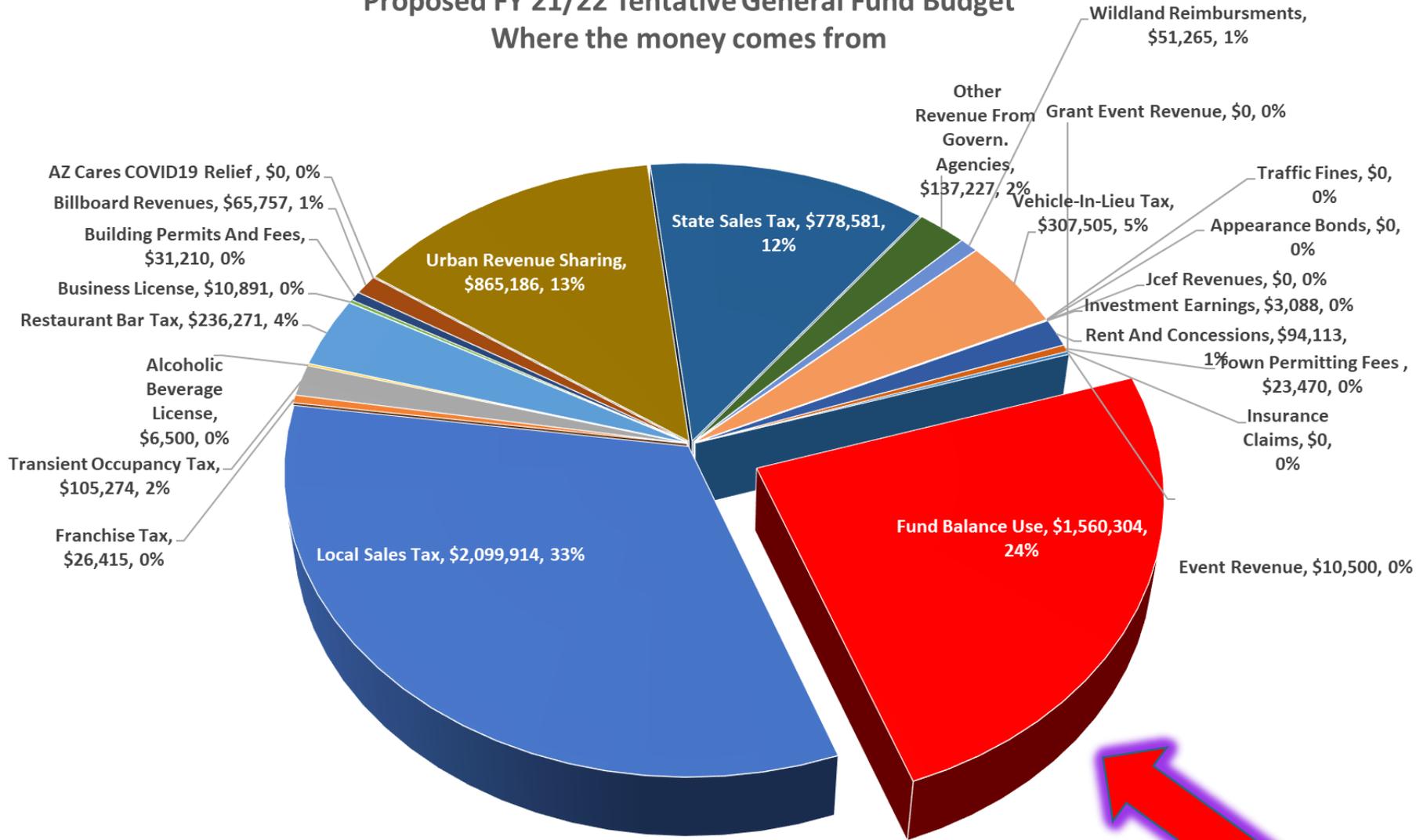
General Fund Revenues	2018 Actual	2019 Actual	2020 Actual	2021 Approved	2022 Proposed	2022 % of Total
Local Sales Tax	\$1,868,179	\$2,127,077	\$2,129,620	\$1,498,817	\$2,099,914	32.7%
Franchise Tax	\$26,574	\$26,303	\$25,124	\$26,697	\$26,415	0.4%
Transient Occupancy Tax	\$405,035	\$364,824	\$340,727	\$101,226	\$105,274	1.6%
Alcoholic Beverage License	\$8,050	\$6,450	\$4,800	\$6,728	\$6,500	0.1%
Restaurant Bar Tax	\$269,394	\$292,579	\$286,495	\$159,663	\$236,271	3.7%
Business License	\$9,850	\$10,425	\$9,880	\$10,957	\$10,891	0.2%
Building Permits And Fees	\$116,853	\$21,474	\$46,178	\$39,527	\$31,210	0.5%
Billboard Revenues	\$59,297	\$64,174	\$74,570	\$63,081	\$65,757	1.0%
AZ Cares COVID19 Relief	\$0	\$0	\$0	\$761,282	\$0	0.0%
Urban Revenue Sharing	\$784,774	\$790,177	\$853,088	\$947,663	\$865,186	13.5%
State Sales Tax	\$610,177	\$656,929	\$681,696	\$601,110	\$778,581	12.1%
Other Revenue From Govern. Agencies	\$191,091	\$157,035	\$124,898	\$304,538	\$137,227	2.1%
Wildland Reimbursements	\$158,167	\$75,176	\$58,755	\$50,000	\$51,265	0.8%
Vehicle-In-Lieu Tax	\$262,424	\$280,769	\$279,535	\$304,005	\$307,505	4.8%
Traffic Fines	\$30,417	\$19,922	\$27,846	\$0	\$0	0.0%
Appearance Bonds	\$650	\$1,450	\$413	\$0	\$0	0.0%
Jcef Revenues	\$0	\$6,144	\$60,155	\$0	\$0	0.0%
Investment Earnings	\$12,336	\$20,161	\$12,795	\$14,554	\$3,088	0.0%
Rent And Concessions	\$82,303	\$89,475	\$93,880	\$86,477	\$94,113	1.5%
Town Permitting Fees	\$17,809	\$16,722	\$16,056	\$21,714	\$23,470	0.4%
Insurance Claims	\$0	\$0	\$103,486	\$0	\$0	0.0%
Grant Event Revenue	\$563,036	\$0	\$20,000	\$0	\$0	0.0%
Event Revenue	\$8,725	\$17,264	\$10,500	\$30,199	\$10,500	0.2%
Fund Balance Use	\$0	\$0	\$0	\$318,481	\$1,560,304	24.3%
TOTAL GENERAL FUND REVENUES	\$5,485,141	\$5,044,530	\$5,260,497	\$5,346,719	\$6,413,471	100.0%



**FY 2021-2022
GENERAL FUND**

**Where the money
comes from**

**Proposed FY 21/22 Tentative General Fund Budget
Where the money comes from**



TENTATIVE FY 2020-2021 GENERAL FUND EXPENDITURES

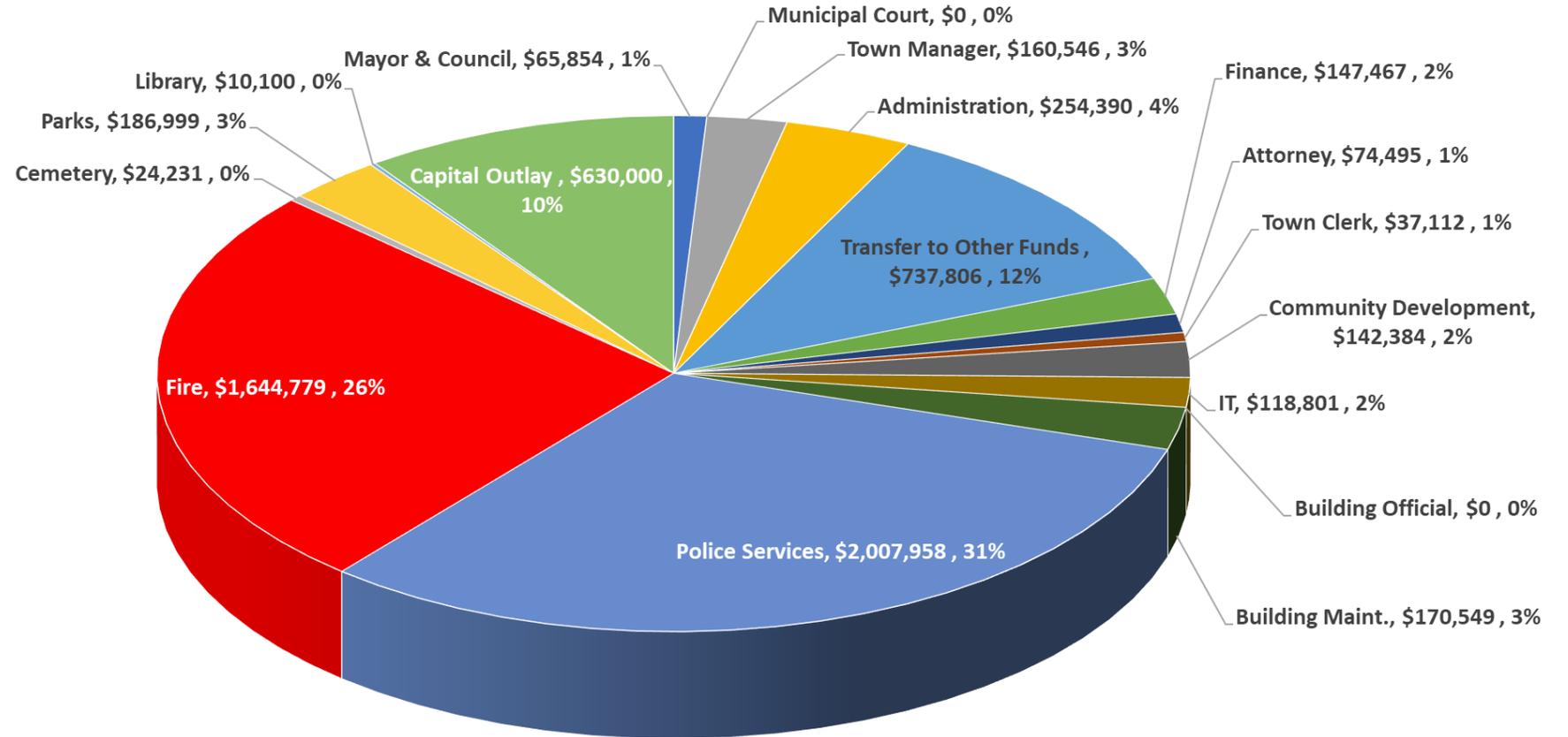
GENERAL FUND EXPENSES BY DEPARTMENT

Cost Center	Actual	Actual	Actual	Adopted FY21	Proposed FY22	FY22 -FY21 Comparison		
	FY18	FY19	FY20			FY22 % of total	FY22-21 \$ change	FY22-FY21 % change
Mayor & Council	\$70,005	\$66,358	\$65,192	\$65,576	\$65,854	1.0%	\$278	0.4%
Municipal Court	\$227,979	\$198,550	\$205,377	\$49,280	\$0	0.0%	-\$49,280	-100.0%
Town Manager	\$114,321	\$170,229	\$147,602	\$146,530	\$160,546	2.5%	\$14,016	9.6%
Administration	\$215,910	\$224,290	\$691,047	\$355,590	\$254,390	4.0%	-\$101,200	-28.5%
Transfer to Other Funds	\$438,364	\$466,757	\$178,696	\$519,422	\$737,806		\$218,384	42.0%
Finance	\$145,013	\$132,625	\$138,768	\$140,001	\$147,467	2.3%	\$7,466	5.3%
Attorney	\$119,544	\$120,144	\$106,402	\$65,500	\$74,495	1.2%	\$8,995	13.7%
Town Clerk	\$24,896	\$38,245	\$41,068	\$41,275	\$37,112	0.6%	-\$4,163	-10.1%
Community Development	\$42,933	\$38,647	\$36,191	\$128,617	\$142,384	0.0%	\$13,767	10.7%
Information Technology	\$36,215	\$47,469	\$55,305	\$59,689	\$118,801	1.9%	\$59,112	99.0%
Building Official	\$109,731	\$89,948	\$99,657	\$0	\$0	0.0%	\$0	0.0%
Building Maintenance	\$103,717	\$87,633	\$113,355	\$122,211	\$170,549	2.7%	\$48,338	39.6%
Police Services	\$1,660,609	\$1,775,672	\$1,439,240	\$2,056,429	\$2,007,958	31.3%	-\$48,471	-2.4%
Fire	\$1,758,999	\$1,247,605	\$1,089,729	\$1,337,907	\$1,644,779	25.6%	\$306,872	22.9%
Cemetery	\$11,356	\$12,072	\$12,458	\$22,114	\$24,231	0.4%	\$2,117	9.6%
Parks	\$148,471	\$143,663	\$163,288	\$182,431	\$186,999	2.9%	\$4,568	2.5%
Library	\$12,522	\$14,323	\$7,825	\$10,818	\$10,100	0.2%	-\$718	-6.6%
Capital Outlay	\$0	\$0	\$0	\$43,319	\$630,000	9.8%	\$586,681	1354.3%
General Fund Total Expenses	\$5,240,585	\$4,874,230	\$4,591,200	\$5,346,709	\$6,413,471	100.0%	\$1,066,762	20.0%



FY 2021-2022 GENERAL FUND

Where the
money goes



Proposed FY21/22 Tentative General Fund Budget
Where the money goes



**FY 2021-2022
GENERAL FUND
EXPENDITURES**

**Transfers to other
Funds**

FY21-22 Proposed General Fund Transfers to other funds										
							FY22 -FY21 Comparison			
			FY18	FY19	FY20	Adopted	Proposed	FY22	FY22-21	FY22-FY21
			Actual	Actual	Actual	FY2021	FY2022	% of total	\$ change	% change
To Grant Fund			\$0	\$0	\$0	\$45,000	\$40,000	5.4%	-\$5,000	-11.11%
To HURF			\$5,020	\$32,205	\$0	\$0	\$174,622	23.7%	\$174,622	388.05%
To LTAF			\$6,042	\$16,742	\$20,641	\$21,443	\$20,209	2.7%	-\$1,234	-2.74%
To Senior Center			\$63,588	\$66,357	\$87,034	\$97,075	\$105,409	14.3%	\$8,334	18.52%
To CAP			\$56,593	\$59,208	\$52,320	\$68,554	\$74,592	10.1%	\$6,038	13.42%
To COVID19 Relief						\$0	\$0	0.0%	\$0	0.00%
To AZ Cares Relief						\$0	\$0	0.0%	\$0	0.00%
To Tianguis/Mercado						\$0	\$0	0.0%	\$0	0.00%
Transfer To MPC-Bond			\$289,300	\$292,245	\$18,701	\$287,350	\$322,974	43.8%	\$35,624	79.16%
			\$420,543	\$466,757	\$178,696	\$519,422	\$737,806	100.0%	\$218,384	485.30%



FY 21/22 Proposed General Fund Transfers to Other Funds

Transfer To MPC-Bond,
\$322,974 , 44%

To Grant Fund, \$40,000 ,
5%

To HURF, \$174,622 , 24%

To Senior Center,
\$105,409 , 14%

To LTAF,
\$20,209 , 3%

To CAP, \$74,592 , 10%

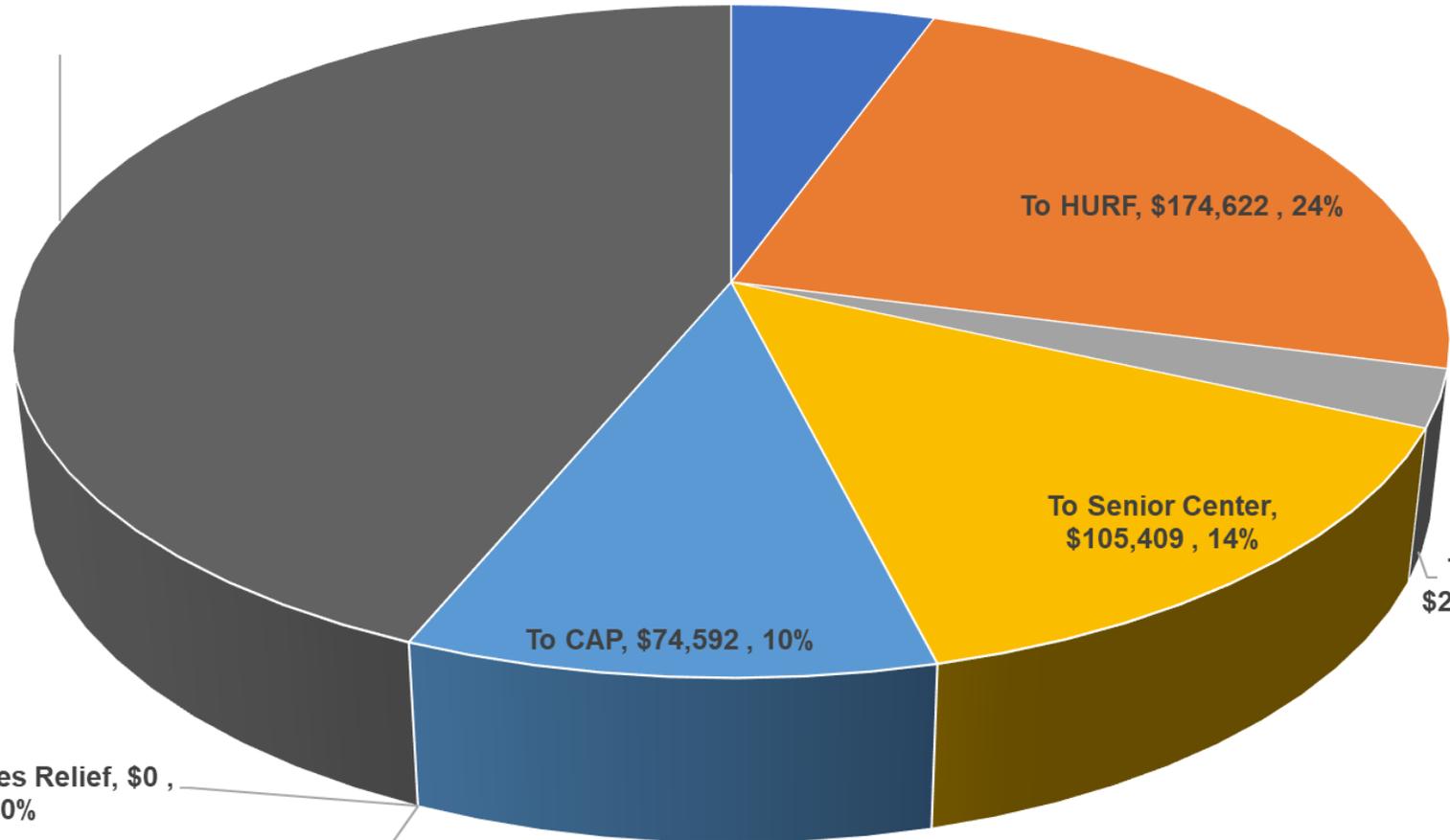
To AZ Cares Relief, \$0 ,
0%

To Mercado
\$0 , 0%

To COVID19 Relief, \$0 ,
0%

FY 2021-2022 GENERAL FUND EXPENDITURES

Transfers to other Funds

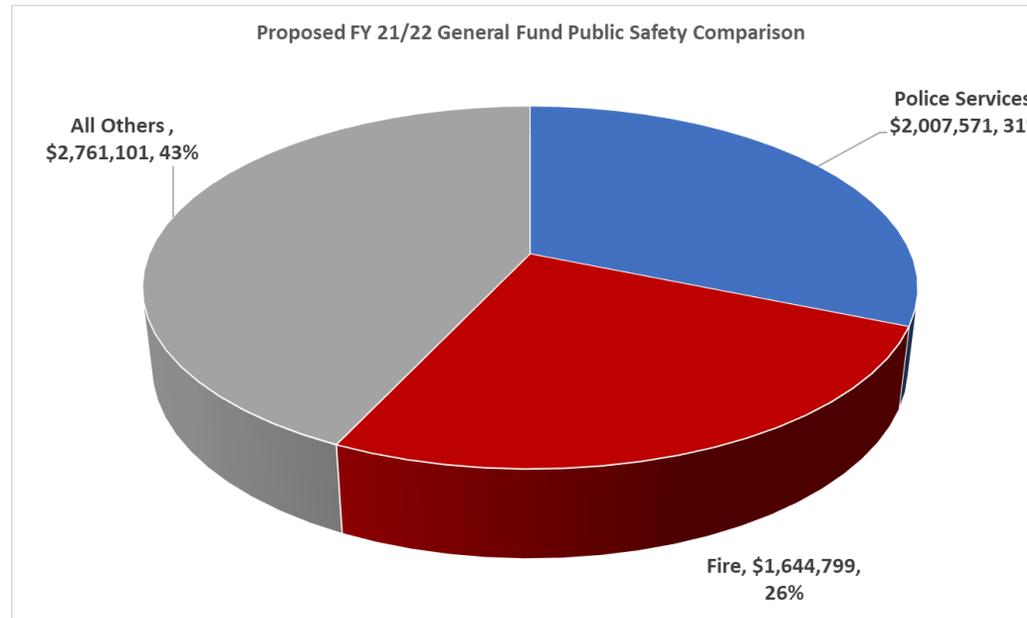


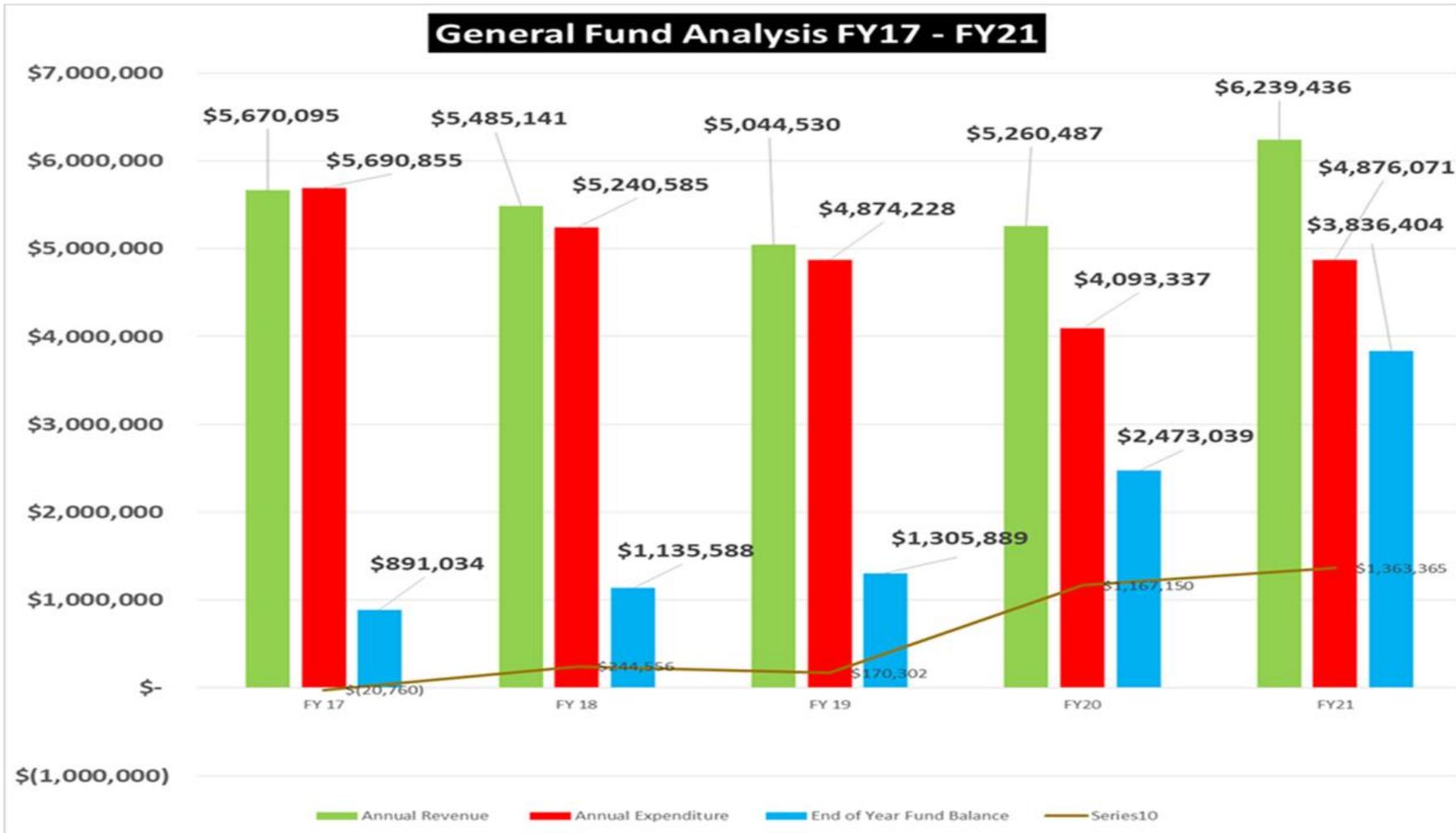
Proposed FY 21/Fy 22 General Fund Public Safety Services Comparison

Cost Center	Actual	Actual	Actual	Adopted	Proposed	FY22 - FY 21 Comparison		
	FY18	FY19	FY20	FY21	FY22	FY22 % of total	FY22-FY21 \$ change	FY21-FY20 % change
Police Services	\$1,660,609	\$1,775,672	\$1,438,276	\$2,056,429	\$2,007,571	31.3%	-\$48,858	-2.4%
Fire	\$1,758,999	\$1,247,605	\$1,089,729	\$1,337,907	\$1,644,799	25.6%	\$306,892	22.9%
All Others	\$1,820,978	\$1,850,953	\$1,565,332	\$1,952,383	\$2,761,101	43.1%	\$808,718	41.4%
Total Expenses	\$5,240,586	\$4,874,230	\$4,093,337	\$5,346,719	\$6,413,471	100.0%	\$1,066,752	20.0%

**FY 2021-2022
GENERAL FUND
EXPENDITURES**

Analysis



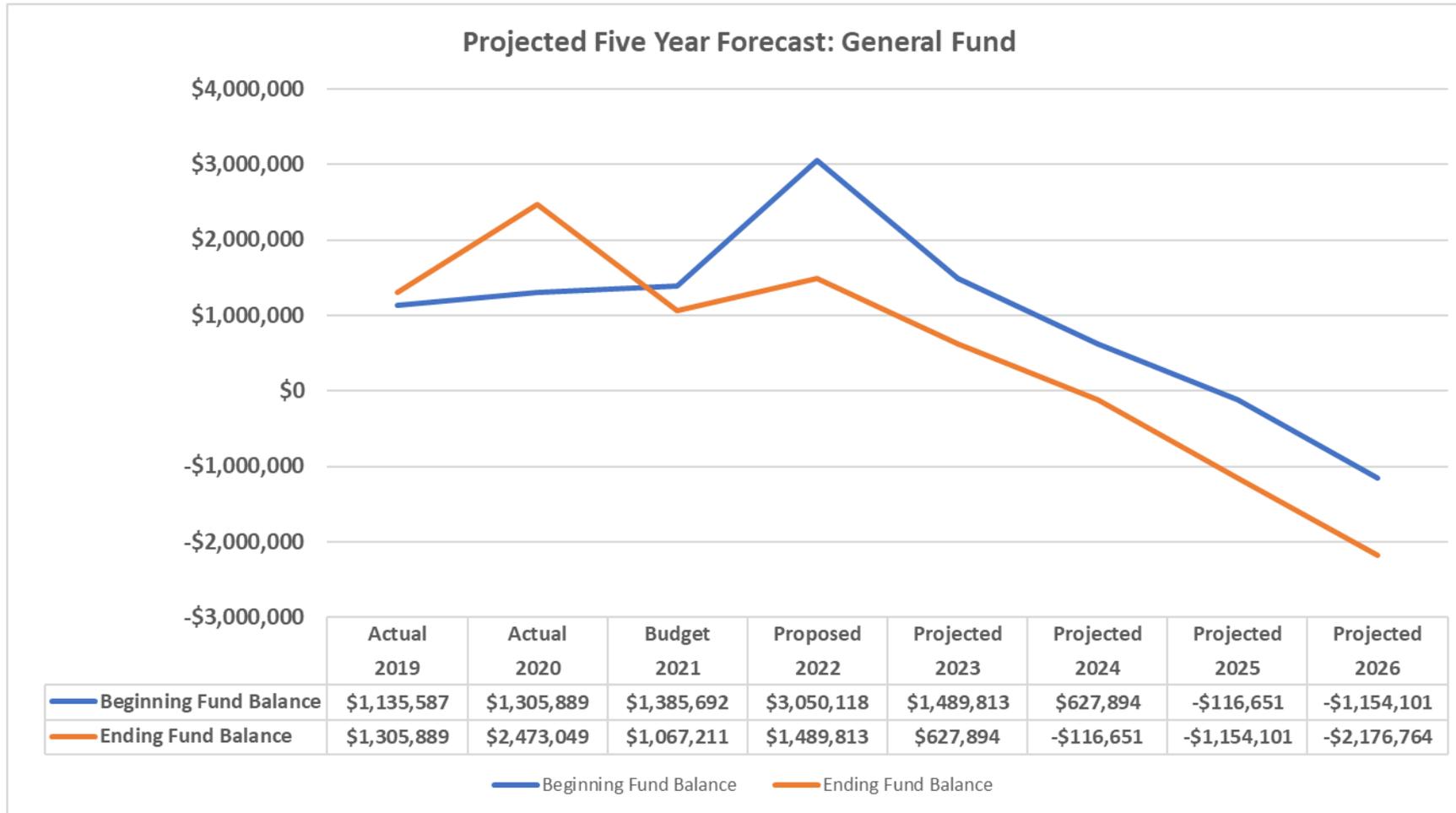


	Audited FY 17	Audited FY 18	Audited FY 19	Audited FY20	Projected FY21
Annual Revenues	\$5,670,095	\$5,485,141	\$5,044,530	\$5,260,487	\$6,239,436
Annual Expenditures	\$5,690,855	\$5,240,585	\$4,874,228	\$4,093,337	\$4,876,071
End of Year Fund Balance	\$891,034	\$1,135,588	\$1,305,889	\$2,473,039	\$3,836,404
Annual +/-	-\$20,760	\$244,556	\$170,302	\$1,167,150	\$1,363,365



To

PROPOSED TENTATIVE FY 2021-2022 PROJECTED 5 Year GENERAL FUND Forecast



PROPOSED TENTATIVE FY 2021-2022 GENERAL FUND EXPENDITURES

GENERAL FUND EXPENSES BY DEPARTMENT

Cost Center	Actual	Actual	Actual	Adopted FY21	Proposed FY22	FY22 -FY21 Comparison		
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Building Official	\$109,731	\$89,948	\$99,657	\$0	\$0	0.0%	\$0	0.0%
Building Maintenance	\$103,717	\$87,633	\$113,355	\$122,211	\$170,549	2.7%	\$48,338	39.6%
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Capital Outlay	\$0	\$0	\$0	\$43,319	\$630,000	9.8%	\$586,681	1354.3%
General Fund Total Expenses	\$5,240,585	\$4,874,230	\$4,591,200	\$5,346,709	\$6,413,471	100.0%	\$1,066,762	20.0%



FY2021-2022
PROPOSED TENTATIVE GENERAL FUND REVENUES & EXPENDITURES

- ✓ **Estimated FY21/22 Revenue:**
 - ✓ **\$4.85M General Fund**
 - ✓ **\$649,362 projected decrease overall**
 - ✓ **Due primarily to reduction in Bed Tax, Urban Revenue Sharing**

- ✓ **Difficult Assumptions included:**
 - ✓ **27% reduction urban revenue sharing**
 - ✓ **Loss of hotel revenues**
 - ✓ **No GF expenditure transfers to AZ Cares Relief Fund**

- ✓ **Estimated Expenses:**
 - ✓ **\$6.26M General Fund**
 - ✓ **\$1.48M expenditure increase from prior year**
 - ✓ **\$1.41M in deficit spending (use of General Fund Balance)**
 - ✓ **Reduces General Fund Balance**
 - ✓ **Not an optimal budget**
 - ✓ **Does illustrate Town needs:**



**PROPOSED FY 2021-2022
TENTATIVE GENERAL FUND EXPENDITURES**

✓ Proposed FY 21/22 Expenditures:

- ✓ Select salary or wage increases
- ✓ Squeezed savings where possible
- ✓ \$48K MCSO contract decrease
- ✓ \$306K Fire Dept. increase
 - ✓ Absorbing SAFER Grant Fire Fighters Salaries: \$130K
 - ✓ Replacing Turnout Gear: \$11K
 - ✓ Proposed Reserve Fire Fighter Salary increase: \$50K
 - ✓ SCBA Equipment purchase: \$67K

- ✓ Transfers to other fund increase \$175K to HURF Avenida del Yaqui
- ✓ \$60K IT Systems, security increase
- ✓ \$48K Building Maintenance increase; demolition of Guad Building
- ✓ \$586K Capital Outlay
 - ✓ Highline Canal: \$500K
 - ✓ Calle Vauo Nawi Sidewalk: \$50K
 - ✓ Fire House: \$20K
 - ✓ Public Works Equipment: \$60K



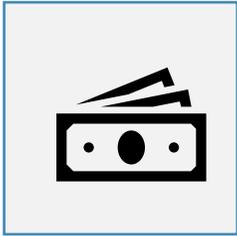
**CAPITAL PROJECTS,
PROGRAMS
NOT INCLUDED**

		Project	Need	Estimated Cost	Timing	Implementation
1	CP	Mercado Roof Repair	Replace Aging Roof	\$600,000	Now	6 months: design, bidding, construction,
2	CP	Mercado Renovation	Renovate Property	\$1,000,000	1 Year	One year: design, bidding, construction, utility coordination
3	CP	Calle Vaou Nawi Street Light Installation	Public Safety, Neighborhood Enhancement	\$290,000	Now	18 months, design, bidding, construction, SRP coordination, ROW/PUE's
4	CP	Guadalupe Road Repaving / Pedestrian Crosswalk Safety	Public Safety, Proper maintenance	\$1,800,000	2 years	One year: design, bidding, construction, utility coordination
5	CP	Stottlemyre Park Path Lighting	Public Safety, Park improvements	\$330,000	1 year	One year: design, bidding, construction, utility coordination
6	CP	Biehn Park Ballpark & Playground	Park improvement, Ballpark, replace vandalized playground	\$225,000	Now	6 months: design, bidding, construction,
7	CP	Calle Vaou Nawi Secondary Access	Public Safety, construct secondary access	\$750,000	Now	18 months, design, bidding, construction, drainage design, ROW/PUE's
8	CP	Senior Center Renovation	Renovate kitchen, patio, entry	\$400,000	Now	One year: design, bidding, construction
9	CP	Maintenance Yard Building	Maintenance Area, Restroom Repairs	\$190,000	1 year	6 months: design, bidding, construction,
10	CP	Cemetery	Repair / replace walls	\$20,000	1 year	3 months: construction
11	E	Fire Command Vehicle	Replacement Command Vehicle	\$75,000	Now	3 months: purchasing process
12	E	Fire Truck Payment	Annual Fire Truck Payment	\$62,500	Now	1 month: apply to loan
13	P	Senior Center Elder Programming	Fund Senior Activities, Outings, Programs	\$80,000	Now	1 month: dedicate to Senior Center
14	P	CAP Family Assistance	Additional Rental, Utility assistance funds	\$50,000	Now	1 month: apply to CAP assistance program
			*ESTIMATED TOTAL:	\$5,872,500		



FY 2019 - 2020 actions – Two years ago

Generate Revenue:



- DOR tax revenue reconciliation: \$117K to FY18/19 General Fund
- State Budget HB2748/SB1549 Capital Outlay: \$197,802 to FY19/20
transportation/infrastructure only: Guadalupe Rd, Potholes, Parking, Signage, Maint.
- Request proposals: Solicit private investment interest for Town
- Property Taxes: Analyzed, not recommended
- Pursuing grants



Reduce Expenditures:

- Seek alternatives:
Police, Fire, **Courts**, Solid Waste services

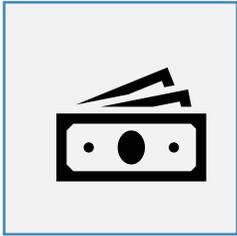


Study:

- Solid waste service costs, fees - summer and fall 2019
- Sewer line conditions, fees- summer and fall 2019
- Current Leases – summer 2021



One Year ago: FY 2020-2021 proposed actions



Generate Revenue:

- Seek investment: Town properties / appraise properties
- Actively advocate for Federal recovery / relief
- Property Taxes: Reexamine – May 2021 election. December 2020 – decisions
- Examine Town use fees: cemetery, parks



Reduce Expenditures:

- Seek lower cost service alternatives:
Fire, Senior Center meals, CAP programs, Audit, Police



Study:

- **Monthly revenues now through October**
- Review ASU property analysis
- Mercado future



**PROPOSED FY 2021-2022
GENERAL FUND IMPACTS & PROJECTED CONSEQUENCES**

Raise Revenue:

- ✓ **Economic Development / Commerce recurring revenue streams**
- ✓ **Analysis: ASU Fellowship Study**
- ✓ **Sell Calle Milagros property**
- ✓ **Demolish & sell Old Town Hall property, Quad Building – development**
- ✓ **Sell 3 acres property – development**
- ✓ **Sell Mercado property – redevelop**
- ✓ **Lease portions of Town Hall offices**
- ✓ **Pursue grants – Federal, et. Al**

Seek alternative / service delivery:

- ✓ **Fire and Life Safety**
- ✓ **Food Distribution and Rental Assistance: CAP**
- ✓ **Senior meal preparation**
- ✓ **Audit & Financial services**
- ✓ **Building Inspector**
- ✓ **Clerk**

Essential services: few choices



HISTORIC NON-DISCRETIONARY COSTS
cost of doing business

	2017	2018	2019	2020
Liability Insurance	66,193	75,647	35,804	72,713
Vehicle	20,697	20,840	17,202	17,129
Property Insurance	6,925	8,712	4,021	6,053
Electricity	137,435	143,593	147,688	147,560
Water And Sewer	97,018	121,866	93,191	103,680
Natural Gas	1,068	1,298	1,223	2,054
Waste Disposal	9,409	7,537	7,944	6,545
Telephone Expense	14,653	13,785	13,532	13,532
Maintenance Contracts	23,942	21,084	37,034	20,548
TOTAL	\$377,340	\$414,360	\$357,639	\$389,814



FY 20/21 PERSONNEL COSTS

Staffing					
	2017	2018	2019	2020	2021
Salaries	\$1,403,196	\$1,502,756	\$1,559,611	\$1,646,202	\$1,559,334
Benefits	\$452,267	\$512,272	\$616,702	\$720,398	\$745,040
TOTAL	\$1,855,463	\$2,015,028	\$2,176,313	\$2,366,600	\$2,304,374

33 employees: 13 at Minimum wage; FF \$12-15.90



**FY 2021 / 2022
PROPOSED TENTATIVE ANNUAL BUDGET**

✓ **Proposed Total FY
2021/2022 Budget:**

✓ **\$11,532,660 all funds**

Focus:

✓ **General Fund:**

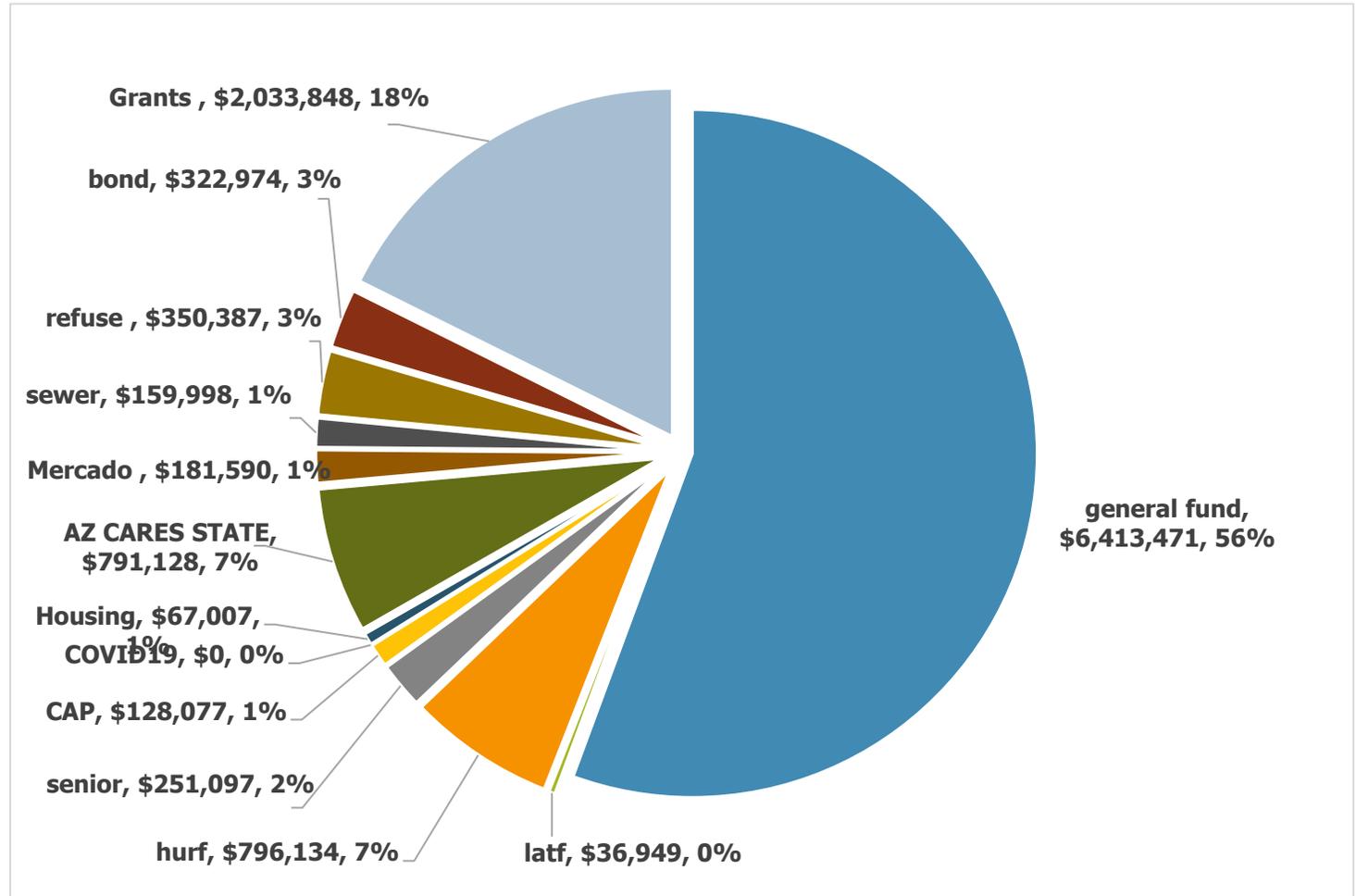
✓ **\$6,413,471**

✓ **56% of Proposed FY21/22 Budget**

Grant Fund:

✓ **\$2,033,848**

✓ **18% of Proposed FY21/22 Budget**



PROPOSED TENTATIVE FY 2021-2022 BUDGET SCHEDULE

- ✓ Refine General Fund FY 21/22 Proposed Budget
- ✓ Finalize and Present Special Funds: HURF, LTAF, CAP, Senior Center, Solid Waste, Sewer/Waste Water, Grants, Municipal Bond, Mercado, Housing, AZ Cares Relief, COVID19 Relief

TIMELINE:

- May 13, 2021:** Present Refined Proposed Tentative FY 2021/22 Budget
- May 27, 2021:** Present Funds and seek to Adopt Tentative FY2020/21 Budget
- June 10, 2021:** *Town Council Meeting: available date, if needed*
- June 24, 2021:** Town Council to Adopt Final FY 21/22 Budget



A photograph of the Town of Guadalupe building, a single-story structure with a tiled roof and arched windows. A large tree stands in the foreground on the left. A sign in the foreground reads "TOWN OF GUADALUPE". A rainbow flag flies on a pole in the background.

Thank
You

Proposed Tentative Annual Budget Fiscal Year 2021-2022

April 22, 2021



Town of Guadalupe *Arizona*
WHERE THREE CULTURES FLOURISH

**PROPOSED FY 2020-2021 TENTATIVE BUDGET
BALLPARKS FEE COMPARISON**

BALLPARK RENTAL FEES	
GUADALUPE - Biehn Park	No Practice Fee (2 Hr. Limit) - League Games \$ 50 per day & \$ 25 clean up refundable, Tournament \$ 150 (1-3 days) \$ 200 (1-5 days) & \$ 50 clean up refundable. Must be resident
GLOBE	\$ 50 per day
APACHE JUNCTION	\$ 10 per hr/ \$17 per hr. between 5pm - 9 pm
TOLLESON	Resident \$3 per hr / Non-res. \$6 per hr.
TEMPE	*2 hr. increments Weekday prior to 6 pm: \$ 10 per hr. (\$20) Weekday evening after 6 pm: \$ 15 per hr. (\$30) Weekend anytime \$ 20 per hr. (\$40)
BENSON	\$ 45 per day
QUEEN CREEK	Resident \$20 per hr / Non-res. \$30 per hr.

BALLPARK LIGHT FEES	
GUADALUPE - Biehn Park	\$ 8 per hr. / \$ 4 per hr. for youth teams
GLOBE	\$ 15 per hr
APACHE JUNCTION	Not stated on application**
TOLLESON	\$ 6 per hr
TEMPE	\$ 15 per hr
BENSON	\$ 4.05 per hr / Little League \$ 2.43 per hr
QUEEN CREEK	Res. \$ 18 per hr / Non-res. \$ 27 per hr.
**Apache Junction mentions light and permit fees, but does not state exact amounts	



**PROPOSED FY
2020-2021
TENTATIVE
BUDGET**

**CEMETERY FEE
COMPARISON**

COMPARATIVE CEMETERY FEES FOR BURIAL SPACES					
	SINGLE	STACK	SIDE/SIDE	URNS	INFANT
GUADALUPE	\$ 200	\$ 400	\$ 400	\$ 100	\$ 100
GLENDALE	\$ 1,624	\$ 2,033	\$ 2,033	\$ 816	\$ 549
MESA	\$ 2,100	\$ 2,590	\$ 2,590	\$ 870	\$ 665
TEMPE	\$ 2,025	\$ 3,750	\$ 3,750	\$ 1,090	\$ 520
BENSON	Town website only listed \$150 per plot, no other info given				

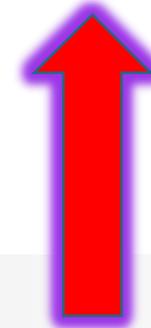
*** No fee if family does preparation in Guadalupe, no infant fee listed**

The charts above are referenced from city websites that have approved fee schedules, some cities also include an admin fee for filing. Also, the least expensive fees are listed, some cities offer more costly options.



**PROPOSED
TENTATIVE
FY 2020-
2021
TOWN
BUDGET
ALL FUNDS
\$9,294,200**

Total FY21 All Expenses / All Funds								
Annual Comparative						FY 21 - FY 20 Comparison		
	Audited FY17	Audited FY18	Audited FY19	Adopted FY20	Projected FY21	FY 21 % of total	FY 21 - FY 20 \$ change	FY21-FY20 % change
General Fund	\$5,690,855	\$5,240,585	\$4,874,228	\$5,429,165	\$5,313,859	57.2%	-\$115,306	-2.1%
LTAF	\$28,981	\$34,298	\$33,482	\$39,222	\$38,044	0.4%	-\$1,178	-3.0%
HURF	\$630,830	\$647,406	\$584,313	\$644,130	\$613,858	6.6%	-\$30,272	-4.7%
Senior Center	\$212,330	\$216,126	\$221,543	\$238,950	\$241,563	2.6%	\$2,613	1.1%
CAP	\$87,405	\$132,363	\$138,636	\$188,816	\$143,554	1.5%	-\$45,262	-24.0%
CDBG/Other Housing	\$90,162	\$308,185	\$699,980	\$44,600	\$44,600	0.5%	\$0	0.0%
Tianguis	\$168,596	\$156,909	\$160,375	\$153,191	\$178,949	1.9%	\$25,758	16.8%
Sewer	\$271,094	\$207,662	\$241,649	\$255,002	\$666,685	7.2%	\$411,683	161.4%
Refuse	\$316,496	\$326,755	\$353,736	\$377,877	\$275,910	3.0%	-\$101,967	-27.0%
MPC	\$290,450	\$289,300	\$294,319	\$292,900	\$287,350	3.1%	-\$5,550	-1.9%
Grant Fund	\$3,128	\$154,636	\$448,922	\$4,344,444	\$1,489,828	16.0%	-\$2,854,616	-65.7%
Total Annual Expenses	\$7,790,327	\$7,714,225	\$8,051,183	\$12,008,297	\$9,294,200	100.0%	-\$2,714,097	-22.6%



PROPOSED TENTATIVE FY 2020-2021 BUDGET
MILESTONES / THRESHOLDS

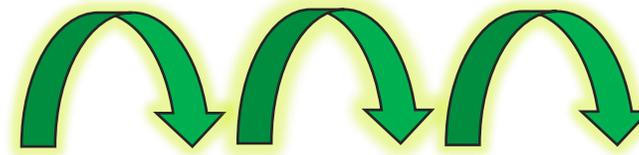
June – December 2020

Decision Thresholds:

- ✓ **May – December:** Monitor COVID-19 conditions, health, safety, impact to community, impact to commerce
- ✓ **May, June, July:** Monitor State & Federal Relief / Recovery > Will this occur? To who? How much? When? Revenue Recovery Eligible? Direct to municipality?
- ✓ **July – October:** Monitor revenues > Are we off to a good start?
- ✓ **July – December:** In depth fiscal assessment > Where do we stand?
- ✓ **November – December:** Decisions > Based on fiscal condition, what may we have to address?



REVISED General Fund Scenarios: One time revenues: \$117K & \$197K



	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24
ENDING FUND BALANCE (5)	Estimated	Projected	Projected	Projected	Projected	Projected
Baseline - Current Conditions	\$964,258	\$462,250	(\$210,963)	(\$1,370,534)	(\$2,749,895)	(\$4,217,462)
Scenario A - decrease \$250,000 spending	\$964,258	\$712,250	\$289,037	(\$620,534)	(\$1,749,895)	(\$2,967,462)
Scenario B - increase \$300,000 revenues	\$964,258	\$462,250	\$89,037	(\$767,534)	(\$1,840,865)	(\$2,999,342)
Scenario C - decrease \$250K, increase \$300K	\$964,258	\$462,250	\$339,037	(\$267,534)	(\$1,090,865)	(\$1,999,342)
Scenario D - decrease \$250K, increase \$300K - \$1.2M	\$964,258	\$462,250	\$339,037	\$4,466	\$5,105	\$5,538

Scenario A: FY 19/20 decrease

Scenario B: FY 20/21 increase

Scenario C: FY 20/21 decrease and FY 20/21 increase

Scenario D: FY 20/21 decrease, escalating increases FY 20/21



Current Fiscal Analysis FY 18/19 through FY 23/24

